

Gasparri Realty .

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Current Average Listing to Contract Time – 35.4 Days

GUARANTEED 24 Hour or Less Occupancy Verification

GUARANTEED 48 Hour or Less Broker Price Opinion

Credentials

We are licensed Real Estate Brokers with a combined 42 years experience in property sales, management and rentals in South Florida. We have over 50 years combined experience in dealing with absentee and Corporate owners we are fully versed and significant experience with Bank Owned foreclosed and distressed property. I am a member of, and proficient with, several REO platforms, including, Res.net, & REOTrans.

Marketing and Specialty REO Services

- Social Network advertising to consumers and investors.
- On line property promotion. Full time SEO/Web specialist on staff.
- Direct investor marketing through exclusive private subscriber database.
- Occupancy: GUARANTEED 24 hour occupancy checks and weekly reporting.
- BPO: GUARANTEED 48 hour or less turn around for both drive by and full interior Broker Price Opinions.
- MMRs: Providing timely and accurate marketing and status reports including information on new comparable properties.
- CFK (Cash-for-keys): Aggressive, experienced negotiation with occupants to minimize client expense and eliminate need for eviction.
- Eviction: Legal Staff on retainer and coordination with Sheriffs office and personal oversight of evictions.
- Re-Key: Coordination with contractor to re-key all entryway locks using client-specific key codes & LB combinations.
- Secure: Ensuring that all properties are properly secured from unauthorized entry.
- Trash-Out: Management and Post Inspection.
- Repairs and Rehabs: Reliable contractor database with quick turnaround for Bids. Inspection of all work upon completion.
- Landscape Maintenance: Coordination and regular inspection of all lawn landscaping maintenance per client guidelines.
- Expert Contract Negotiation: Efficient and professional negotiation of all purchase offers according to client-directed offer communication method.
- Closing Coordination: Scheduling and scrutinized oversight of all “contract to close” details and processes for pending transactions to ensure timely closings.

- Auction Coordination: Oversight, coordination, and attendance (if necessary)
- Communication: State-of-the-art technology for best-in-class client service.
- Showing: Agents available to quickly show properties in all areas serviced

Industry Recognitions / Professional Designations Earned

- GRI - Graduate Realtor Institute
- REOS Real Estate Owned Specialist
- CIPS – Certified International Property Specialist
- TRC Transnational Realtor Certificate
- CDPE – Certified Distressed Property Expert
- LCAM – Licensed Community Association Manager
- MEMBER – Builder’s Board Of Adjustment And Appeals – City Of Boca Raton
- WHO’S WHO INTERNATIONAL REAL ESTATE 2006,2007,2008
- MEMBER – Business Brokers of Florida [BBF]
- MEMBER –RAPB/RCA Grievance Committee
- MEMBER – RAPB International Business Council Executive Committee

In House Technology

- Expert Computer Skills
 - 30+ years combined experience – Database, Word Processing, Graphics – all popular systems -
 - Instructor Level
- Social Media Marketing
- In house Web Design Skills

Memberships and Affiliations

- Member in Good Standing – Realtors Associations of the Palm Beaches
- Member in Good Standing – NAR
- Member in Good Standing – FAR
- Member in Good Standing – Regional Multiple Listing Service
- Member in Good Standing – Business Brokers of Florida
- Realtors Commercial Alliance
- ICRA – International Consortium of Real Estate Associations
- Member of Res.Net, REOTrans, Home Tracker and other REO platforms

Community Affiliations / Community Service

- City of Boca Raton - Builders Board of Adjustment and Appeals
- IBM South Florida Quarter Century and Alumni Club
- City University of New York – Alumni
- Volunteer Instructor - Mae Volen Senior Citizen’s Center

* References available